



This pamphlet is a brief summary of the key characteristics of modern, effective leaders. It highlights essential elements needed to navigate the complexities of today's environment

#### Leadership

At its core, leadership is about undertaking and delivering tasks by influencing people and managing resources within an organization. However, in a broader sense, leadership is also about developing both the organization and its people to build sustainable and desirable capabilities.

# People

As human beings, we tend to follow those we like, trust, and perceive as fair and inclusive—leaders who listen and genuinely care about others. We also follow people based on their position or title, which creates dependencies within organizations, leading individuals to follow "authorities" as well. However, holding a position of power does not necessarily make someone a great leader whom others willingly follow.

#### Leaders

Moreover, we are naturally drawn to leaders who resonate with us on a personal level. Leadership, to a large extent, is about likability—an emotional connections fosters bonds between individuals. Great leaders understand this and therefore lead with modesty, honesty, and authenticity. Rather than merely giving instructions or using a commanding tone, they lead by example.

### Behaviors

The behavior of great leaders is also characterized by keen observation, active listening, and continuous learning. They engage in dialogue, share their experiences humbly, and foster an environment where others can grow and develop their own capabilities. At the same time, they set clear standards for the organizations they lead.



# Teams

Great leaders recognize that trust and emotional connection are essential for building strong teams. They empower individuals, encourage collaboration, and cultivate an innovative spirit, shaping new capabilities that drive progress.

# Communication

The language of great leaders blends rationality with emotional intelligence. Their intent forms the foundation of the organization's objectives, allowing individuals to contribute based on their skills and experience to achieve common goals. They engage in conversations at all levels of the organization, understanding that open communication is vital for feedback, learning, and overall organizational growth.